Ameer Shehzad Wahid

Procurement & Supply Chain Management Leader

Warehouse Management Expertise, Skilled Negotiator, MBA



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SKILLS

- Procurement Operations
- Supply Chain Management
- · Contract Management
- Sourcing & Data Analysis
- Budgeting & Forecasting
- Stakeholder Management
- Vendor Management
- Purchase Management
- Inventory Management
- Warehousing Operations
- Strategic Planning/Execution
- IMS Software
- Project Management
- Analytical Skills
- · Risk Management
- Leadership Skills
- Communication

EDUCATION

- Supply • Diploma in Chain Management - Institute of Business Administration (IBA). Karachi 2018
- MBA (Marketing) **IQRA** University
- Bachelor of Commerce Government Commerce College

SUMMARY

Achievements-driven and dedicated Senior Procurement and Supply Chain Management professional, with an excellent track record of leading large-scale procurement operations, delivering cost-saving, enhancing work-efficiency, and implementing strategies. Extensive experience of more than 9 years in logistics and supply chain management, procurement, purchasing, and contracts management.

Maintains a strong academic portfolio that includes an MBA degree and a Diploma in Supply Chain Management. Solid expertise in negotiating with suppliers and key stakeholders with the ability to execute projects and lead diverse teams. Professional traits include; team leadership, problem-solving, decision-making, and coordination.

EMPLOYMENT PROFILE

Bahria Town Karachi, Pakistan

Sr. Manager Procurement

Key Contributions & Achievements:

2014 - **Current**

- Successfully manages the entire procurement operations of Asia`s largest private real estate developer in Pakistan with six direct reports.
- Independently handles monthly spend of approx. PKR 900M and maintains longterm and sustainable relationships with suppliers and other stakeholders.
- Creates and implements strategic procurement plans and prepares contracts, as well as keeps close liaison with quality and inspection teams as per ISO standards.
- Delivered cost savings in procurement activities of 10-15% of total procurement and introduced new products for cost-cutting.
- Designed an automated system of mess systematic procurement process.
- Successfully led, negotiated and delivered procurement projects including,
 - Call center equipment with AVAYA, CISCO, IBM, etc. with the close liaison of I.T and ICT department.
 - Dancing Fountain and golf course equipment.
 - Smart City equipment with AVAYA management and their distributors like curve technology.
 - Cables of HT and LT from direct sources like Pakistan Cable, HM Cable, and Allied Cables ETC.
 - Perishable items for the company's kitchen/mess for 6500 employees from vendors such as Metro, Imtiaz, Naheed, Nestle, and Engro among others.
 - Offices and home furniture with brands like Interwood, themes, index, etc.



MEMBERSHIP

 Associate Member of The Chartered Institute of Procurement & Supply

LANGUAGES

- English (Fluent)
- Urdu (Fluent)
- Balochi (Fluent)

- Submersible pumps and overhead pumps from brands like KSB, Agrico, etc.
- All types of pipes such as HDPE, UPVC, RCC with direct liaison with reputed firms like DADEX, Hi-Tech, Pak Arab, Euro-Gulf, etc.
- Switch gears, VCB Panels, ATS Panel, LV and HV circuit breakers, Distribution Boxes, Commercial distribution Boxes with companies like Schneider, Siemens, ABB, and G.E among others.
- Lighting equipment for Bahria Town carnival areas in which big brands like CREE, Future Technology, Massive, IBL was invited for bidding.

Orascom Telecommunications, Pakistan Senior Officer Procurement

Key Contributions & Achievements:

2013 - 2014

- Completely revamped the entire procurement department that significantly improved its efficiency; cultivated solid business relationships with different suppliers and 3rd party logistic providers.
- Performed planning, organizing, and directing of the company's centralized procurement activities ensuring continuity of operations at all of its branches.
- Advised leadership on strategic procurement methods and opportunities including sourcing supplies, forecasting inventory requirements, and assessing risk.
- Aggressively worked to achieve significant cost savings through sourcing new suppliers and negotiating with the existing.
- Developed and implemented contingency plans, as well as policies and procedures for procurement of materials, equipment, and services ensuring mitigation of all risks associated with the cost of materials.

Orascom Telecommunications, Pakistan Procurement Officer

Key Contributions & Achievements:

2011 - 2013

- Effectively handled all purchase requests of assigned branches and arranged suppliers from Karachi.
- Vetted and qualified suppliers; negotiated preferred relationship agreements for improved pricing and delivery.
- Resolved supplier's payment issues and conducted an internal audit of the warehouse in the South Region of Karachi.
- Led and successfully arranged the rental Gensets for branched all over Pakistan.
- Prepared weekly reports for senior management and ensured full compliance with organizational policies and procedures.